

AN ILLUSTRATED READY REFERENCE COMPLETE PRICE LIST

Foreword

IT is more true today than ever before that pens and pencils sell themselves.

For the world is now pen and pencil minded. People of all classes recognize the fact that pens and pencils are not only constantly necessary utilities in all occupations and walks of life, but that ownership of modern writing equipment is a mark of distinction and efficiency.

The one big obligation of the manufacturer to the dealer today, and the largest measure of cooperation that any manufacturer can render to the dealer, is to give the dealer products of outstanding attractiveness. The shopper buys what he or she likes. And his choice of a pen or pencil is dictated by the same considerations of style and modernity which apply to the sale of everything today from automobiles down to lipsticks.

Another consideration which dealers universally report as vital in merchandising today is the probable upkeep cost of the article sold. The tremendous sale of the higher quality pens and pencils is motivated largely by a desire for dependability and low cost of maintenance. Real assurance of future economy are always sale-helpful.

Conklin gives the dealer the newest things. And the Conklin Endura unconditional and perpetual service guarantee "says much and means what it says".

This illustrated price list contains information about all Conklin products, so arranged as to facilitate selection with accuracy of the brand new Conklin numbers of latest design and greatest modernity. This information is presented in this modern way for your convenience.

THE CONKLIN PEN COMPANY.



PEARL& BLACK ENDURA SPBC Med. with alby, 34,00, 9FB Long with ribs, 34,00, 9FB Short FAMILE MICHING, 34,00, 9SPB Short WICHING, 34,00 SPB Short ENDURA 47BC Med. with ring, 34,00 67BC Long with clip, \$6,00. 37B Short with ring, \$6,00. 37B Short with ring, \$6,00. 48LGC Long with clip, \$6,00. 48LGC Med. with clip, \$6,00. BLACK ENDURA 9 Long with clip, \$4.00. 9SC Med. with clip, \$3.50. 9S Short with ring, \$3.50. BLACK ENDERA 67C Long with elip, \$7.00, 47C Med. with elip, \$5.00, 37 Shoot with ring, \$5.06. BLACK & GOLD ENDURA 9BG Long with clip, \$4.00. 9SBGC Med. with clip, \$3.50. 9SBG Short withring, \$3.50. BLACK & GOLD ENDURA 67BGC Long with clip, \$7.00 47BGC Med. with clip, \$5.00. 27BG Short with ring, \$5.00. See page 4 for Green and Pearl Symetrik pens and pencils.



CONKLIN ENSEMBLES

Note: Made in medium size only.

646PBC Pearl & Black \$8.00

646BGC Black & Gold \$7.00

646GPC Green & Pearl \$8.00

PEARL & BLACK ENDURA

967PBC Long with clip \$12.50

947PBC Medium with clip \$10.00

937PB Short with ring \$10.00





937 Short with ring \$8.50

967C Long with clip \$11.00

947C Medium with clip \$8.50





BLACK & GOLD SYMETRIK ENDURA

848BGC Medium with clip \$8,50

868BGC Long with clip \$11.00

838BG Short with ring \$8.50 LEAF GREEN SYMETRIK ENDURA

868LGC 848LGC
Long with clip Medium with clip
\$12.50 \$10.00
838LG
Short with ring
\$10.00

Conklin packaging is always up to the

minute. Designs are frequently changed. For further information on other Endura Pens and Pencils, see complete price list in back of catalog.



GREEN & PEARL SYMETRIK ENDURA 848GPC

Medium with clip \$12.50

Pencil . . . \$4.50
Pen . . . \$8.00

Note: Made in medium size only.



Conklin

Conklin's \$6.00 pen and pencil sets also include Plain Black, No. 3161C (medium with clip), and No. 31614S, (short with ring).



PLAIN BLACK PEN & PENCIL SET 500C

Medium with clip

\$5_00

Note: Made in medium size only.





BLACK & ORANGE PEN & PENCIL SET

3161BOC Long with clip \$6.00

31614SBO Short with ring \$6.00



CREAM & BLACK PEN & PENCIL SET 3161CBC Long with clip \$6.00

31614SCB Short with ring \$6.00



3161GC Long with clip \$6.00

GREEN & GOLD PEN & PENCIL SET 500GGC Medium with clip \$5.00

Note: Made in medium size only.







The All American Line

All American products are distinct and apart from Conklin and will not be considered in computing the dealers' total net purchases on Conklin's Profit Sharing Plan.

Pens

All American pens are packed in 1 dozen lots in a container suitable for shipping and display. Each one dozen lot will contain 6 long pens with clip, 4 short with clip, and 2 short with ring in assorted colors. This assortment will not be broken. We cannot make shipment of any particular color or change our program unless the dealer places an order for one-half gross or more.

All American pens are sold at a net price only which is governed by the following quantities:

. 1	1 dozen to 6 dozens	\$10.80 net per doz.
r	½ gross to 1 gross	9.60 net per doz.
	1 gross and over	9.00 net per doz.

Utility Pencils

All American pencils are packed in dozen lots, 3 of each color—amber, plain black, blue, and green. Sold in one dozen lots only, prices net only governed on following quantities:

1 dozen	to 6 dozens	87.20 net per doz.
	to 1 gross	
	and over	The state of the s

Desk Set Assortments

All American Desk Set assortments contain 1 set each of the following colors with pen to match:—blue, green, orchid, and red. Assortments will not be broken or changed except on special order for 500 or more. These sets are sold at net prices only, governed by the following quantities:

1	Assortment	to	6	Assortment	\$12.00	net per	· Asst.
6	Assortment	to	12	Assortment	11.00	net per	Asst.
12	Assortment	an	d o	ver	10.00	net Per	Asst.

Combination Pen and Pencil

The All American Combination pen and pencil is made up in assorted colors and is designed to give the purchaser a unique complete writing instrument representing full value for the expenditure. Sold at a net price only, governed by following quantities:

1 to 6 dozens	\$18.00	net per	doz.
6 to 12 dozens	16.00	net per	doz.
12 dozens and over	15.00	net per	doz.

Pens Conklin Pencils

Sets

THE CONKLIN PEN COMPANY

TOLEDO, OHIO, U. S. A.

CHICAGO

SAN FRANCISCO

LONDON

BARCELONA

W. II	CONKLIN ENSEMBLES		METAL PENS	
Conkli	n Ensembles are made of highest grade material by expert,	ATT 1/211	Sterling Silver	
conscient	tious craftsmen and are guaranteed to be free from any defects in	226SB	Basket chasing, short, with ring	\$5.00
	and, workmanship. Repairs or adjustments due to such defects	226SV 326B	Basket whosing long with alia	5.00
	made free of charge.	326V	VV chasing, short, with ring Basket chasing, long, with clip VV chasing, long, with clip	6.00
646BGC 646BC	Black and Gold \$7.00 Blue and Gold 7.00		Yellow Rolled Gold	0.00
646GPC	Green and Pearl 8.00	227SB	Basket chasing, short with ring	\$5.00
646PBC	Pearl and Black 8.00	227SV	VV chasing, short with ring	5.00
NOTE:	Made in medium size only.	327B	Basket Chasing, long, with clip	6.00
Ensem	ble nibs are furnished in needle fine, fine, medium, and stub.	327V	VV chasing, long, with clip	6.00
		22247	Green Rolled Gold	
	ENDURA PENS	228SB 228SV	Basket chasing, short, with ring	\$5.00
Service	unconditionally and perpetually guaranteed.	328B	VV shasing, shore, with ring Basket chasing, long, with clip	6.00
flexible i	nduras are regularly fitted with special semi-manifold points or in fine, medium, coarse, and stub as desired.	328V	VV chasing, long, with clip	6.00
The No	o. 67, 68, 47 and 48 models are fitted with gold nibs, bands and clips.		SOLID GOLD PENS	
The No	o. 37 and 38 models with chatelaine rings.		Yellow Gold	
All En	dura products are identified by annular lines or the gold crescent.	1427SD	Yallow Gold Short, engine turned Long, engine turned	\$20.00
	Long with Clips	1437D	Long, engine turned	30.00
67C	Black 7.00		Green Gold	
67BGC 68BGC	Black and Gold 7.00 Black and Gold Symetrik 7.00	1428SD	Short, engine turned	\$22.50
67BC	Mottled Blue 7.00	1438D	Long, engine turned	32.50
68LGC	Leaf Green Symetrik 8.00		ENDURA PENCILS	
67PBC	Pearl and Black# 8.00	Service	unconditionally and perpetually guaranteed	
	Medium with Clips	Endura	pencils are perfect companions for Endura pens a	nd, if desired,
47C	Black 5.00	will be n	nade up and packed in attractive gift boxes. In ord	lering, use the
47BGC 48BGC	Black and Gold	first nun	neral (8 or 9) of the pencil as a prefix to the pen in 967PEC—Price \$12.50.	number.
47BC	Mottled Blue 5.00	Example	Long with Clina	
48LGC	Leaf Green Symetrik	9	Black Front Sips	\$4.00
47PBC 48GPC	Pearl and Black 6.00 Green and Pearl 8.00	9B	Mottled Blue	4.00
48GFC	Green and Feari	9BG	Black and Gold	4.00
	Short with Rings	8BG 8LG	Leaf Green Symetrik	4.00
37 37BG	Short with Rings	9PB	Long with Clips Mottled Blue Black and Gold Elsek and Gold Symetrik Leaf Green Symetrik Pearl and Black	4.50
38BG	Black and Gold Symetrik C. 5.00		Medium with Clina	
37B	Mottled Blue	9SC	Black	\$3.50
38LG	Leaf Green Symetrik 6.00	9SBGC	Black and Gold Symptolic	3.50
37 PB	Pearl and Black 6.00	8SBGC 9SBC	Black Black and Gold Black and Gold Symetrik Motiled Bise	3.50
	DESK SET PENS	8SLGC	Leaf Green Symetrik	4.00
	Regular	9SPBC	Pearl and Black Pearl and Green Symetrik	4.00
12P	Black barrel with black, coral, green, orange, red, or yellow	8SGPC	Pearl and Green Symetrik	4.50
	taper ends. Fine or medium point	98	Short with Kings	60 74
14A	Endura Fitted With No. 3 Point Amberlin	9SBG	Black and Gold Black and Gold Symetrik Mottled Blug Leaf Green Symetrik	3.50
14B	Mottled Blue 5.00	8SBG	Black and Gold Symetrik	3.50
14BG	Black and Gold 5.00	9SB	Mottled Blue	3.50
14G	Green	8SLG 9SPB	Pearl and Black	4.00
14FG 14PB	Foliage Green Pearl and Black 6.00 Pearl and Black 6.00	ODI D		4.00
211 10	Endura Pitted With No. 4 Point		DOLLAR PENCILS	
15P	Plain Black \$5,00		Long Only Sold 1 Dozen on a Card	
15A	Amberlin 5.00		Sold 1 Dozen on a Card	94.00
15B 15BG	Mottled Blue 5.00	63	Black Blue	1.00
15G	Black and Gold 5.00 Green 5.00	6 G	Green	1.00
15FG	Foliage Green Pearl and Black 6.00	6R	Red	1.00
15PB	Pearl and Black 6.06"		TWO-FIFTY PENCILS	
	THREE-FIFTY PENS			
	(Available in extra fine, fine, and medium points.)	3	Black Long with Chips	\$2.50
	Medium with Clins	3BC	Black and Orange	2.50
161C	Black \$3.50	3CB 3G	Cream and Black	
161BOC 161CBC	Black and Orange 3.50	30	Green Short with Rings	2.50
161GC	Cream and Black 3.50	3S	Black	89 50
20200	Green 3.50 Short with Rings	3SBO	Black and Charge	2.50
1614S	Black 3.50	3SCB	Cream and Electic	2.50
1614SBO	Black and Orange	3SG	Green	2.50
1614SCB	Cream and Black		METAL PENCILS	
1614SG	Green		Sterling Silver	
	TWO SEVENTY-FIVE PENS	2B	Basket chasing, long, with chip	\$3.00
	Lever Filler with No. 2 Point	2V	Sterling Silver Basket chasing, long, with cho VV chasing, long, with cho Basket chasing, short, with ring	3.00
26C	Black, long, with clip \$2.75	2SB 2SV	VV chasing, short, with ring	3.00
26SC 261C	Black, short, with clip 2.75 Black, long, narrow gold band and clip 3.00			3.00
261C 262C	Black, long, wide gold band and clip	4B	Pasket shasing long with shy	00 70
264S	Black, short, with ring 2.75	4B 4V	Basket chasing, long, with the VV chasing, long, with clip	3 50
25614S	Black, purse length, gold band and ring	4SB	Basket chasing, short, with ring	3.50
	Crescent Filler with No. 2 Point	4SV	VV chasing, short, with ring	3.50
	VV Chasing		Green Rilled Gold	
DC	Black, long, with clip \$2.75	5B	Basket chasing, long, with clip	
OSC OC	Black, short, with clip 2.75 Black, long, narrow gold band and clip 3.00	5V 5SB	VV chasing, long, with clip Basket chasing, short, with ring	3.50
22C	Black, long, wide gold band and clip 3.50	5SV	VV chasing, short, with ring	3.50

The Conklin Pen Company, Toledo, Ohio

SOLID GOLD PENCILS Yellow Gold	PREDRARA ONYX DESK SETS (Rough Edge) With Man's o
14D Long, engine turned with clip \$20.00	Lady's \$5.00 Price With No. Endura
14SD Short, engine turned with ring	No. Shape Dimensions of Base 12 Pen Per R-10 Rect. 2½x3½x¾ \$ 5.00 \$ 8.00 \$10.0
15D Long, engine turned with clip \$22.50 15SD Short, engine turned with ring 20.00	R-11 Oval 4x5x¾ 8.00 11.00 13.00 R-12 Oval with
DECORATED METAL PEN AND PENCIL SETS	ONYX DESK SETS (Polished Edge)
1-2270S Blue and Orchid, Flower Design\$12.59	With Man's o
2-2270S Black with Blue	Lady's \$5.00 Price With No. Endur
	No. Shape Dimensions of Base 12 Pen Per 20 Sgl. Rect. 2\(\frac{1}{4}\x3\)\(\frac{1}{
DECORATED PYROXYLIN PEN AND PENCIL SETS	$\begin{array}{cccccccccccccccccccccccccccccccccccc$
A-31614S Black Modernistic \$8.50 B-31614SG Green with Black and Gold trimming 8.50	$\begin{array}{cccccccccccccccccccccccccccccccccccc$
C-31614SG Green with Yellow and Red trimming 8.59	26 Dbl. Rect. 8x13x1\frac{1}{4} 40.00 46.00 50.00 27 Dbl. Rect. 4x7x\frac{3}{4} 10.00 16.00 20.00
\$5.00 PEN AND PENCIL SETS * 500C Plain Black, medium length, with clip	29 Sgl. Pear $4x5\frac{1}{4}x\frac{3}{4}$ 10.00 13.00 15.00
* 500C Plain Black, medium length, with clip	GENUINE BRAZILIAN OR GREEN ONYX DESK SETS
* The \$5.00 pen and pencil sets are manufactured in one size and sold in complete sets only.	With Man's or Lady's \$5.00
*	No. Shape Dimensions of Base 12 Pen Per
LEAD	B-20 Sgl. Rect. 2½x3½x¾ \$ 5.00 \$ 8.00 \$10.00 B-22 Sgl. Rect. 3x4x¾ 7.00 10.00 12.00
Conklin leads are made of the best quality graphite and can be used in any standard mechanical pencil.	B-24 Dbl. Oval 6x10x 4 35.00 41.00 45.00 B-25 Dbl. Rect. 6x10x 4 30.00 36.00 40.00
Long-3% inch long; in hard, medium, and soft, packed 6 leads	B-26 Dbl. Rect. 8x13x1 4 57.50 63.50 67.50 B-27 Dbl. Rect. 4x7x 4 15.00 21.00 25.00
to a box. For long Conklin metal pencils and all pencils requiring extra long leads. 12 packages in box	
Universal—1% inch long; in hard, medium, and soft, packed	DECORATED DESK SET BASES
18 to a box. For long Conklin pencils controlled at the top and all standard mechanical, thin-lead pencils. 12 packages	No. Shape Material Dimensions Design Base Only 1-20 Sgl. Rect. Onyx 2\(\frac{1}{4}\text{x}3\)\(\frac{1}{4}\text{x}\)\(\frac{3}{4}\text{x}\)\(\frac{3}{4}\text{T}\) Dancing Girl \$5.00
in box \$1.80 per bux Colored—1% inch long: in blue, green, red, and incellible.	2-20 Sgl. Rect. Onyx 2\(\frac{1}{4}x3\)\(\frac{1}{4}x\)\(\frac{1}{4}\) Silhouette of
Colored—1% inch long; in blue, green, red, and indelible. 9 leads to a package; 12 packages in box	3-20 Sgl. Rect. Onyx 2¼x3¼x¾ Chinese Dragon 5.00
ERASERS	1-21 Oval Onyx 31/4x41/2x3/4 Sail Boat 6.50
For No. 7 pencils, 3 in package—12 packages in box \$1.20 per box	3-21 Oval Onyx $3\frac{1}{4}x4\frac{1}{2}x\frac{3}{4}$ Horse and Jockey 6.50
For No. 3, 6, 8, and 9 pencils and No. 646 Emacmble, 3 in package—12 packages in box	A-53 Sgl. Rect. Black Glass 3½x4 Butterfly 7.50 B-53 Sgl. Rect. Black Glass 3½x4 Modernistic Deer 7.50
For No. 3S, 8S, 8SC, 9S, and 9SC pencils-3 in parkage-12	C-53 Sgl. Rect. Black Glass 3½x4 Spider and Fly 7.50 Prices Subject to Change Without Notice.
packages in box J.20 per hux	MARBLE DESK SETS
INK	With Man's or
BLUE-BLACK RED	Lady's \$5.00 Price With No. Endura
List List List List Stock Quantity Per Per Stock Quantity Per Per	No. Shape Dimensions of Base 12 Pen Pen 40 Sgl. Rect. 3x4 \$ 5.00 \$ 8.00 \$10.00
No. Size in Case Dozen Gross No. Size in Case Dozen Gross	41 Dbl. Rect. 6x10 20.00 26.00 30.00 43 Dbl. Rect. 4x7 10.00 16.00 20.00
201 2 oz. 1 doz. \$ 2.00 \$24.00 204 2 oz. 1 doz. \$ 2.00 \$24.00 201 2 oz. 1/4 gross — 21.60 204 2 oz. 1/4 gross — 21.60	*B-47 Sgl. Rect. checkerboard design. Light Onyx and
401 4 oz. 1 doz. 3.00 36.00 164 16 oz. 1 doz. 11.00 —— 161 16 oz. 1 doz. 11.00 —— 324 32 oz. 1 doz. 20.00 ——	marble with bronze ornament 3x71/8 12.50 15.50 17.50
321 32 oz. 1 doz. 18.00 — VICDET	*The No. B-47 desk set base comes equipped with bronze dog ornament
List List Stock Operation Box Elect	only and prices shown above include cost of ornament.
No. Size in Case Dozen Gross No. Size in Case Dozen Gross	BLACK GLASS DESK SETS
202 2 oz. 1 doz. \$ 2.00 \$24.00 205 2 oz. 1 doz. \$ 2.00 \$24.00 205 2 oz. 1/4 gross 20.50 205 205 2 oz. 1/4 gross 20.50 205 205 205 205 205 205 205 205 205 2	With Man's or Lady's \$5.00
162 16 oz. 1 doz. 11.00 165 16 oz. 1 doz. 11.00 165 32 32 oz. 1 doz. 20.00 325 32 oz. 1 doz. 20.00	No. Shape Dimensions of Base 12 Pen Per
GREEN BLACK	53 Sgl. Rect. 3½x4 \$5.00 \$8.00 \$10.00 54 Dbl. Rect. 6x10 20.00 26.00 30.00
Stock Quantity Per Per Stock Quantity Per Per	56 Dbl. Rect. 4x7 10.00 16.00 20.00
No. Size in Case Dozen Gross No. Size in Case Dozen Gross	M.ETAL DESK SETS
203 2 oz. 1/4 gross — 21.60 206 2 oz. 1 gross — 21.60	With Man's or Lady's \$5.00
163 16 oz. 1 doz. 11.00 — 166 16 oz. 1 doz. 11.00 — 323 32 oz. 1 doz. 20.00 — 326 32 oz. 1 doz. 18.00 —	No. Shape Dimensions of Base 12 Pen Per
Conklin Ink is a high grade ink especially adapted for use in fountain pens. The Blue-Black ink should be used where permanency is desired.	65 Hexagonal Solid Bronze
Conklin Blue ink is the ideal fluid for everyday writing where permanency is of secondary importance. It is free flowing, smooth writing and does	Stump design 3½" diameter \$ 3.00 \$ 6.00 \$ 8.00
not dry quickly on the pen point when exposed to the air.	68 Sgl. Rect—Green and Gold Crinkle 4x6 3.00 6.00 8.00
ENTENTE	70 Sgl. Rect—Red and
6646BGC Black and Gold \$20.00	Black on Chrome 2 1/4 x 3 8.50 11.50 13.50
6646PBC Pearl and Black 20.00	75 Sgl. Rect.—Green and Orchid and Gold 2½x3 8.50 11.50 13.50
The Conklin Entente is composed of seven complete writing instruments, Pen desk set, Pencil desk set, Pocket fountain pen, Vest pocket pencil,	76 Sgl. Rect—
Mechanical pencil, Ensemble (pen and pencil), and Ensemble desk set.	Black on Gold 21/4x3 8.50 11.50 13.50

CONDENSED PRICE LIST

OF

REPAIR PARTS AND ACCESSORIES

FOR CONKLIN PENS, PENCILS AND SETS

Form PENS Catalog No.	Gold Pen	Allowance for Old Gold	Barrel	Cap Complete	Pen Section	Feed	Crescent or Lever Filler	Reservoir
25-25S 113S-114S-256S	\$1.25	.20	.75	.50	.35	,25	.25	.15
20-20S 26-26S	1.25	.20	.75	.50	.35	.25	.25	.15
30-30S 36-36S	1.50	.30	.75	.50	.35	-25	.25	.15
40-40S 46-46S	2.00	.50	1.00	.50	.35	.25	.25	.15
50-56	2.50	.60	1.25	.50	.35	.23	.25	.15
75-76	3.50	.75	1.50	.75	.35	.25	.25	.15
Three Fifty	1.50	.30	.75	.75	.35	.25	.25	.15
Five Hundred 1	1.25	.20	.75	.75	.35	.25	.25	.15
All-American	.90	.15	.50	.50	.15	.15	.15	.15
37 and 38 Endura	2.50	.50	1.25	1.50	.35	.25	.25	.15
47 and 48 Endura	2.50	.50	1.25	1.25	.35	.25	.23	.15
67 and 68 Endura	4.00	.75	2.00	1.50	.35	.25	-25	.15
12 Desk Pen	1.25	.20	.75	Taper .50	.35	.25	.25	.15
14 Desk Pen	2.50	.50	1.25	Taper .50	.35	.25	.25	.15
15 Desk Pen	2.50	.50	1.25	Taper .50	.35	.25	.25	.15
Gold Pens Straighter Gold Pens Repointed Narrow Gold Band	.76	Screw	Ring		25	-		

The CONKLIN ENDURA Pen is dedicated to the unending service of the purchaser. It is the intention of the maker that this pen shall never cease to serve the writer. CONKLIN ENDURA Pens will be repaired or broken parts replaced at any time free of charge when the entire pen, including all the broken parts, is sent to The Conklin Pen Co., Toledo, Ohio, or any of their branch offices. Sufficient postage for the return of the pen must accompany it.

METAL PENCILS Catalog No.	Case	Point	Crown Assembly Long	Crown Assembly Short	Jump Ring	Clip	Remove Dents	Movement	Fluted Member	Spiral Member
0-0S	\$.50	.40	.30	.50	.25	.25	.50	.50	.20	.10
IV-IVS	.75	.50	.35	.60	.25	.25	.50	.50	.20	.10
2-2S	1.50	.75	.50	.75	.25	.25	.50	.50	.20	.10
4-48	1.50	.75	.50	.75	.25	.25	.50	.50	.20	.10
5-5S	1.50	.75	.50	.75	.25	.25	.50	.50	.20	.10
6-6S	1.50	.75	.50	.75	.25	.25	.50	.50	.20	.10

PYROXYLIN PENCILS Catalog No.	Case	Point	Crown	Screw Ring	Clip	Band	Magazine Assembly	Moveme	nt
3	\$1.00	.75	.50		.25		.50		
5	.75	.50	.73		.25	.25	.25		Conklin ENDURA
6	.50	.35	.25		.25			EA	pencils carry the same guarantee as
7	.50	.35			.25		.50		Conklin ENDURA
8 and 9 Endura	1.50	1.00	.50		.25	.25	.50	-	Pens. See guaran- tee shown above.
8S and 9S Endura	1.50	1.00	.50	.25	.25	.25	.50		
ENSEMBLES Catalog No	Gold	wance Ba	Cap Complete	Pen	Feed	Lever	Reservoir	Per	

Section

.35

Filler

.25

.25

.15

and Point

1.50

1.00

Case

.15

\$1.25

Complete

\$1.25

1.25

.50

Old Gold

.50

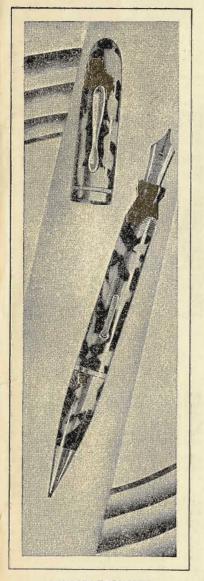
Pen

\$2.00

Catalog No.

All-American

646



CONKLIN ENSEMBLE

Black & Gold Pearl & Black

TNATAO9MI

Permit No. 12 Sec. 3841/2 P. L. & R. Toledo, Ohio

FIRST CLASS

BUSINESS REPLY ENVELOPE

No postage necessary if mailed in the United States

 3^{ϕ} postage will be paid by 3^{ϕ}

THE CONKLIN PEN CO.

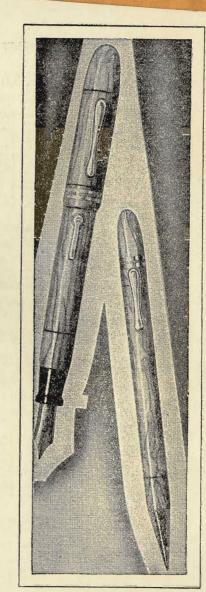
P. O. Box 901

plainly on the other side of this blank

your name and address are written

Before Sealing Be Sure

TOLEDO, OHIO



CONKLIN ENDURA SYMETRICK

Fold, Seal No STAMP OR Necessary

SUGGESTED PEN AND PENCIL ASSORTMENTS TWO DOZEN ASSORTMENT-PENS Large Black & Gold with Clip. \$7.00 ea. \$7.00 Large Pearl & Black with Clip. 8.00 ea. 8.00 Medium Leaf Green Symetrik with 1 67PB 1 38LG .. 6.00 ea. 6.00 Ring. Medium Leaf Green Symetrik with 1 48LGC | ASLGC | Medium Leaf Green Symetrik with | Clip | PENCILS Large Pearl & Black with Clip.... \$4.50 ea. \$4.50 Medium Leaf Green Symetrik with 1 8SLGC Clip. 4.00 ea. 4.00 Medium Leaf Green Symetrik with Ring 1 8SLG Ring. 4.00 ea. 4.00 medium Cream & Black with Clip. 2.50 ea. 2.50 medium Cream with Ring. 2.50 ea. 2.50 medium Black & Orange with Clip. 2.50 ea. 2.50 ea. 2.50 ea. 1 3CBC 1 3SG 1 3BO TOTAL LIST PRICE.................\$97.00 FOUR DOZEN ASSORTMENT-PENS Large Ebony Black with Clip....\$7.00 ea. \$14.00 Large Pearl & Black with Clip.... 8.00 ea. 16.00 Medium Leaf Green Symetrik with 2 67C 2 67PBC 2 38LG 67PBC Ring... Ring 6.00 ea 12.00 Large Black & Gold with Clip 7.00 ea 14.00 Medium Mottled Blue with Clip 5.00 ea 10.00 Medium Black & Gold with Clip 5.00 ea 10.00 67BGC 47BC 47BGC 48LGC Medium Leaf Green Symetrik with 2 48GPC 37 37PB 37BG 161C 161GC 161CBC 161BOC 26C Short Black with Clip. 2.75 ea. Short Black with Ring. 2.75 ea. 1 8SLGC Clip 4.00 ea. 4.00 Medium Green & Pearl Symetrik 1 8SGPC Medium Green & Pearl Symetrik with Clip 4.50 ea. 4.50 ea. 4.50 ea. 4.50 ea. 4.50 ea. 4.50 ea. 3.50 ea. 3.50 ea. 3.50 ea. 3.50 ea. 3.50 ea. 4.00 ea. 4.00 ea. 4.00 ea. 4.00 ea. 3.50 ea. 2.50 ea. 9BG 9SBC

TOTAL LIST PRICE.....\$223.50

9SPB 9SBG 3G 3CBC 1 3BO

MAILING ORDER

WOODRUFF AND TWELFTH STREETS TOLEDO, OHIO

PLEASE SHIP THE FOLLOWING TO

TERMS Net 30 days—2% 10 days F. O. B. Toledo, O.

PLACE OF BUSI				material.					
P. O. ADDRESS	(If different from	(If different from Post Office and Shipping Point) R. F. D. STATE (If any)							
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SIX DOZEN ASSORTMENT-PENS

1	57C	Large Ebony Black with Clip\$7.00 es	a. \$7.0
1	67BC	Large Mottled Blue with Clip 7.00 ea	7.0
1	68LGC	Large Leaf Green Symetrik with	
		Clip 8.00 e	
1	67BGC	Large Black & Gold with Clip 7.00 es	
1	67PBC	Large Pearl & Black with Clip 8.00 ea	
3	470	Medium Ebony Black with Clip 5.00 es	a. 15.0
3	47BC	Medium Mottled Blue with Clip 5.00 es	a. 15.0
3	47BGC	Medium Black & Gold with Clip 5.00 es	a. 15.0
3	48LGC	Medium Leaf Green Symetrik with	
			a. 18.0
3	48GPC	Medium Green & Pearl Symetrik	
			a. 24.0
3	47PBC		a. 18.0
1	37S	Short Ebony Black with Ring 5.00 es	a. 5.0
1	38LG	Medium Leaf Green Symetrik with	
		Ring 6.00 es	
1	37B	Short Blue with Ring 5.00 ea	
1	37BG	Short Black & Gold with Ring 5.00 es	
1	37PB	Short Pearl & Black with Ring 6.00 es	a. 6.0
3	161C	Medium Black with Clip 3.50 ex	a. 10.5
3	161GC	Medium Green with Clip 3.50 ex	a. 10.5
3	161BOC	Medium Black & Orange with Clip 3.50 es	a. 10.5
3	161CBC	Medium Cream & Black with Clip 3.50 e.	a. 10.5
1	1614S	Short Black with Ring 3.50 e	a. 3.5
1	1614SG	Short Green with Ring 3.50 e	a. 3.5
1	1614SBO	Short Black & Orange with Ring 3.50 e	a. 3.5
1	1614SCB	Short Cream & Black with Ring 3.50 es	a. 3.5
2	26C	Medium Black with Clip 2.75 e.	a. 5.5
1	26SC	Short Black with Clip 2.75 ea	a. 2.7
1	25614S	Short Black with Ring 2.75 e	a. 2.7

PENCILS

9	Large Black with Clip \$4.00 ea.	\$4.00
8LG	Large Leaf Green Symetrik with Clip. 4.50 ea.	4.50
9BG	Large Black & Gold with Clip 4.00 ea.	4.00
9PB	Large Pearl & Black with Clip 4.50 ea.	9.00
9SC	Medium Black with Clip 3.50 ea.	3.50
9SBC	Medium Mottled Blue with Clip 3.50 ea.	3.50
8SLGC	Medium Leaf Green Symetrik with	
	Clip	
9SBGC	Medium Black & Gold with Clip 3.50 ea.	
9SPBC	Medium Pearl & Black with Clip 4.00 ea.	4.00
8SGPC	Medium Green & Pearl Symetrik with	
-	Clip	15000
9S	Short Black with Ring 3.50 ea.	
9SB	Short Blue with Ring 3.50 ea.	
8SLG	Short Leaf Green Symetrik with Ring 4.00 ea.	
9SBG	Short Black & Gold with Ring 3.50 ea.	
9SPB	Short Pearl & Black with Ring 4.00 ea.	
3	Medium Black with Clip 2.50 ea.	
3G	Medium Green with Clip 2.50 ea.	
3BO	Medium Black & Orange with Clip 2.50 ea.	70° 100°
3CBC	Medium Cream & Black with Clip 2.50 ea.	
3S	Short Black with Ring 2.50 ea.	
3SG	Short Green with Ring 2.50 ea.	
3BO	Medium Black & Orange with Clip 2.50 ea.	
3SCB	Short Cream & Black with Ring 2.50 ea.	2.5
	TOTAL TICT DDICE.	210 0

Be Sure Your Name and Address are Clearly Written

NOTICE

PRICE CHANGES JANUARY 1ST, 1931

The following price changes will affect page No. 3, page No. 4, and the price list on page No. 10.

Prices on the Leaf Green Symetrik Endura model for 1931 are as follows:

PENS PENCILS

No.	List	No.	11.	
(0) 00 1			List	
68LGC Long with cl	in \$7.00	8LG	Long with clip\$4.00	
tor on the minute of				
48LGC Medium with	clin 5 00	SCI CC	Medium with clip_ 3.50	
201 C	CHP_ 3.00	ODLGC	Medium with clip_ 3.30	
30LG Short with r	ing 5 00	851 C	Short with ring 3.50	
Amort mitti	1115 2.00	ODLG	Short with ring 3.30	

The Blue and Gold Ensemble is replaced by a beautiful Foliage Pearl Ensemble, No. 646FPC, at the same price—\$7.00 list.

Blue and Gold, however, will be supplied until exhausted.

Added to the Endura line for 1931 we have a beautiful new Foliage Pearl pen and pencil set in medium size only. The pen, No. 48FPC, priced at \$5.00 list and the pencil, No. 8SFPC, at \$3.50 list. This beautiful new creation at a price well in keeping with the sets in the Conklin Endura line should help materially to increase sales in 1931.

Added to the \$5.00 pen and pencil set line, we have a beautiful new Red and Gold pen and pencil set, No. 500RGC and a Green and White pen and pencil set, No. 500GWC, All \$5.00 pen and pencil sets are manufactured in medium length with clip only.

A new number "CONKLIN ENDURA-GRAPH", a sacless, plunger pen in plain black color, carrying our regular Endura guarantee, No. 49C at \$6.00 list. This offers every dealer something unusual to talk about this year.